

29TH ANNUAL GENERAL MEETING

CHAIRMAN'S SPEECH

Good Morning, Ladies and Gentlemen,

It is my privilege in extending you all a warm welcome to the 29th Annual General Meeting of your company. I would like to thank you for the continued faith in your company by sparing the time to be with us today.

This is the second (2nd) year of full operations and it gives me immense pleasure to state that Rajkumar's financial performance during Financial Year 2018-19 has been presented in comprehensive detail in the Annual Report that is already in your hands. What is heartening is the fact that this growth has come from the domestic and export markets across several sectors. I am delighted to share that, despite the ups and downs the Company has faced during the year, we have witnessed a substantial growth in the turnover of the Company and have recorded decent profit figures as well, which has eventually improved our market position.

I feel that every problem is a challenge and without problems we would not grow. With the Company's focus on growth, cost reduction efforts and optimum utilization of available resources, your company earned net profit of Rs. 204.73 Lakhs for the year ended March 31, 2019 as against net profit of Rs. 36.29 Lakhs in the previous year. PBT stood at 6.35% against 2.61% in 2017-18. The management will carry this momentum forward by increasing forging capacity by adding new reheating furnaces and other allied equipment for better utilization.

As a matter of fact, engineering manufacturing sector always thrives on customer requirements and hence, demand varies pertaining to numerous economic conditions. This financial year has been the most encouraging and zealous year of our long journey, wherein we have registered record turnover and profit figures, which were greater than the cumulative turnover and profit

figures respectively of all the years since incorporation. The essence of this achievement is attributable to our focus and strategies towards acquiring new customers, lowering our operating costs, making balanced capital investments in the desired areas and ultimately striving to become the most sought after partners of our clients. All this has led us to help combat the plunging traces of this business arena.

The Indian economy continues to exude a high-level of optimism. Having already emerged as a bright spot on the globe, it has been steadily advancing on an accelerated growth path, aiming to become a USD 5 trillion economy by 2024. However the current economic environment would prompt us to look at the future with pessimism. While we need to navigate the headwinds in the near term with prudence and determination, I look at Rajkumar with great optimism. The company has a world class facility with best in house processes to deliver the highest quality to the most demanding customer. The Company has safety as its top priority and has several qualifications and certifications. Your Company's credentials, competencies and capabilities, agility, ability to reinvent itself, supported by its committed team and exemplary leadership, place it in a unique position to reap the benefits of India's growth. And I am privileged to be leading the exciting journey ahead.

I would like to express sincere appreciation for the co-operation received from the Government, the customers and the Bankers. I also wish to place on record appreciation for the commitment displayed by all employees at all levels, resulting in the successful performance of the Company during the year. I also take this opportunity to express my deep gratitude for the continued co-operation and support received from our valued shareholders.

Arun Jindal
Chairman